

Example Sale

Introduction:

“Hello! My name is (Joe) . I’m selling popcorn for (Pack 25) . May I show you the different options we have?”

- If they are not interested in purchasing any popcorn for themselves, tell them about the great **gift options**.
- If they are not interested in purchasing any popcorn as gifts, tell them about how they can support our troops overseas by purchasing a **military donation**.
- Don’t forget to thank the customer, even if they did not purchase any popcorn.